

Holds a B. Sc. in Electrical Power & Machines Engineering and has about 7 years hands-on experience working as Studies & Export Sales Engineer.

PERSONAL DATA

Nationality : Egyptian
Birth Date : 03/08/1986
Gender : Male
Marital Status : Married
Residence : Nasr City, Cairo

EDUCATION

: B. Sc. in Electrical Power & Machines Engineering, Ain Shams University, 2008
: Secondary Education: College De La Salle – Freres, 2003

LANGUAGES

Arabic : Native Language
English : Very Good
French : Very Good

COMPUTER SKILLS

: Windows, MS Office, Internet
: AutoCAD
: PLC
: SCADA

TRAINING COURSES AND CERTIFICATIONS

: Antitrust & working with ABB Representatives course (2011).
: Project Risk Management course (2011).
: Financial course for non-financial people (2010).
: Keeping customers forever course (2010).
: Anti Bribery & Code of Conduct course (2010).
: Autodesk certificate – Mastering AutoCAD (78 hours): Essentials, Intermediate and Creating & Presenting 3D models (2009).
: SIEMENS TOT – Training of Trainers (7 courses) (2009), Practical training on Siemens Demo Unit:

- PLC Step7-300: Simatic Manager Software, Hardware Configuration,

- Creating Projects, Blocks & Prog. Languages (LAD, STL, FBD), MPI Communication, Digital & Analogue Modules, Download & Upload Projects & Hardware Configurations, Errors & Troubleshooting.
- WinCC Flexible: Human Machine Interface (HMI) course: HMI usage, Applications, Working with WinCC Flexible, Creating Projects, Device settings, Setting up communications, Graphic Design, Logging & Displaying tags, Alarms, Recipes, Structures & Faceplates, User Administration and Transferring Project to HMI device.
- WinCC: HMI SCADA: Applications, Basic & Advanced options, Software Operation, Creating Projects, Data exchange, Connections, Graphic Design, Documentation & Faceplates, Trends & Historical logging, Alarms, User Administration, Errors & Troubleshooting.
- Process Instrumentation: Introduction & overview course.
- Drives: MM4 basic course: Overview & Options, Parameters and communications.
- PCS 7: DCS basic course: System overview, Project Configuration, PC & Network Configuration, Programming with SFC & CFC.
- CNC: Computerized Numerical Control basic course: System Overview, Overview of Hardware Components, Working with Sinutrain (Shop Turn SW) and Programming.
- : DELF: Diplome d'études en langue Francaise, 1ere and 2eme Degre (A5-A6) (2002-2003).
- : PLC programming, Egyptian Engineering Company for Manufacturing Machinery & Equipment (2008).
- : Complete fabrication of transformer (complete design, insulation, installation, combining its parts and tests performed on it), ABB Transformers (2007).
- : Introduction to GSM, NGN, OMC, IN-VAS (Intelligent Network & Value Added Services), NSS (Network and Switching Sub-System), visited some switches MSC and saw SSP – RCP – VLR – HLR – SMSC – IN and in depth look of the process of making a mobile telephone call (between service provider and customer), ALCATEL (2006).
- : Witnessed MSCs in details and visited sites to experience and study equipment, Mobinil (2005).

CHRONOLOGICAL EXPERIENCE RECORD

- Dates** : From 2010 till now
- Employer** : ABB
- Job title** : Studies & Export Sales Engineer (Low Voltage Systems Export Dept.)
- Job Description** :
- Achieving company targets in the assigned region: Ghana, Nigeria and French Speaking Countries like Senegal, Cote D'Ivoire, Cameroon, Morocco and Tunisia.
 - Following existing sales accounts in this region.
 - Building Networks in the allocated markets.
 - Study and prepare sales offers within time frame.
 - Communicate horizontally & vertically within the organization.
 - Logistics support.
 - Visiting clients in the assigned region to follow up and preparing / presenting proposal / presentation to prospective clients.

Dates : In 2009
Employer : SIAM Consult
Job Description : Trainee – Electrical Consultant – Electrical Design Engineering – Indoor Lighting and Power Calculations, Load Calculations Ya'aroubiah Industrial Zone Project (Syria) and 4x20 MVA 66/20 KVA Transformer Station Ya'aroubiah Project (Syria).