

Holds a Bachelor in Social Service and has over 6 years hands-on experience working in marketing field.

PERSONAL DATA

Nationality : Egyptian
Birth Date : 06/07/1987
Gender : Male
Marital Status : Married
Residence : Alexandria

EDUCATION

: Bachelor in Social Service, Information Technology Alexandria University, 2010

LANGUAGES

Arabic : Native Language
English : Fluent

COMPUTER SKILLS

: Windows, MS Office (Word, Excel, Power Point), Internet

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From 2010 till 2016
Employer : El Wattan Furnished Suites Hotel, KSA
Job title : Marketing
Job Description :

- Ensure hotel meets or exceeds budgeted goals.
- Follow and track company cross-sell procedures.
- Utilize company profile database to determine geographic areas for travel agent calls while maintaining top and existing travel agent accounts.
- Organize travel agent month and travel agent appreciation rates for slow months.
- Assist with the development and implementation of promotions, both internal and external.
- Creating a focus on attracting new business.
- Attending and contributing to the monthly sales strategy meeting.

Skills:

- Influencing and negotiation skills: Comfortable with the art of persuasion, have negotiated in the past such as haggling successfully.
- Communication: Able to listen/talk to people in a constructive manner.
- Interpersonal: Able to relate and interact with others.
- Numerical: Able to handle numbers, maths, estimations, etc.
- Analytical: Able to give meaning to data, analyse information.
- Problem solving: Able to offer solutions to problems.
- Teamwork: Able to work with other people to achieve a common goal.
- Leadership: Able to take responsibility; lead/mentor others, etc.
- Organization: Able to meet deadlines, plan and schedule tasks, etc.
- Professional Typing rate of 70 wpm (Words per Minute).