

Holds a B. Sc. in Electrical Power & Machines Engineering and has more than 10 years experience working in construction, maintenance, operation and sales.

## **PERSONAL DATA**

Nationality : Egyptian  
Birth Date : 02/09/1985  
Gender : Male  
Marital Status : Married  
Residence : Cairo

## **EDUCATION**

: B. Sc. in Electrical Power & Machines Engineering, Helwan University, 2008  
: Secondary Education: Maadi Canal Language School

## **LANGUAGES**

Arabic : Native Language  
English : Very Good

## **COMPUTER SKILLS**

: Windows, MS Office (Word, Excel, Power Point), Internet  
: Matlab

## **TRAINING COURSES AND CERTIFICATIONS**

: SW: PLC & SCADA.  
: Alcatel - Lucent:

- HW Description.
- Installation & Commissioning of Power Equipment.
- 20 weeks of practical trainings (summer trainings 3 years).
- Installation & Commissioning of BTS and microwave (away 16 and away 32).

: Concept of Sucker rod Pumping unit.  
: Development of idea Sucker rod pumping unit.  
: Concept of Sucker rod Pump.  
: Forms and different uses of Sucker rod Pump.  
: SAM Controller Parameters (Exclusive Lufkin).  
: Advanced SAM Controllers Programming (Exclusive Lufkin).  
: Troubleshooting control Electrical Panel.

- : Troubleshooting ABB soft starter programming.
- : SAP Program

## CHRONOLOGICAL EXPERIENCE RECORD

**Dates** : From Oct. 2017 till now  
**Employer** : Sarrdesign  
**Job title** : Projects Sales Manager  
**Job Description** : Acting as Sales Manager for projects department with the following responsibilities:

- Put a sales plan to raise up the division revenue.
- Set a meeting with the key customers and present for them our products.
- Searching for new customers.
- Prepare and deliver technical presentations explaining products to current and potential clients.
- Confer with customers and engineers to assess equipment needs and determine system requirements.
- Secure and renew orders and arrange delivery and money collection.
- Modify products to meet customers' needs.
- Help in researching and developing new products.
- Lead sales team and give them training for my sales plan and set a weekly meeting to negotiate there sales pipe lines and if they meets any problems.

**Dates** : From Jul. 2017 till Sep. 2017  
**Employer** : Oman Tec  
**Job title** : Oil & Gas Division Unit Head  
**Job Description** : Acting as Sales Manager for projects department with the following responsibilities:

- Put a sales plan to raise up the division revenue.
- Set a meeting with the key customers and present for them our products.
- Searching for new customers.
- Lead sales team and give them training for my sales plan.
- Collect customers Satisfaction report and working on solving there needs.

**Dates** : From May 2016 till Jul. 2016  
**Employer** : Wadi Degla  
**Job title** : Project Manager  
**Job Description** : Acting for Telecom Egypt Batteries and Rectifiers Project and responsible for the following:

- Acting as interface between Operations Department and Sales Department.
- Preparing budget, cash flow, schedules, time plans & assigning the resources.
- Performing site surveys and issuing materials BOQ and shop drawings.
- Preparing progress reports for running projects.
- Following up with running projects till project closing phase.
- Support in tendering phase for operations cost calculation.

- Leading Operation teams.

**Dates** : From Dec. 2011 till Apr. 2016  
**Employer** : GE Oil & Gas - Lufkin Middle East (Oil & Gas Service)  
**Job Description** :
 

- Engineer specializing in the installation of electrical work for Sucker Rod pumping unit (Oil artificial lifting) with multi sensors and drivers then programming SAM Controllers (PLC). Specializing in troubleshooting Control Panels, Distribution Boards (AC & DC or convert between them), electrical systems & using (ABB soft starter) in start NEMA D motors or control with (TOSHIBA & TELMECHANIC VSD) to varying speed motors – Select ideal diesel generators ratings and connection cables size for certain motor - Make suitable optimization for wells if I see that is useful - Submission of technical reports about job's trip explain problems and steps of solution it.
- Working as Operation Manager Coordinator.
- Working on SAP Program.

**Dates** : From Aug. 2008 till Nov. 2011  
**Employer** : Alcatel - Lucent  
**Job Description** :
 

- Working for Power Department as Field Implementation and Maintenance Engineer.
- Working for 25 Sites of Al Business with Telecom Egypt & Mobinil covering the following Equipments:
  - Rectifiers (MTP 2000, MTP3000, MTP 5700, SAFT, MPR24, SAM).
  - Inverter 7.5kva.
  - Generator sets (SDMO MICS, SDMO KERYS).
  - UPS NSP 3001.
  - Batteries.
  - Rectifier power one and ELTEK installed for BTS.
  - Assembling Solar Energy power systems and systemize its electrical power cables for Mobinil Mobile sites.
- Working for BSC Quality Control Department:
  - Quality Control Team Leader on BSS, PDH.
  - BTS and PDH (away 16 and away 32) installation.
- Working for Health & Safety Department.
- Working as Sales Engineer.