

Holds a B. Sc. in Electrical Power Engineering and has about 9 years hands-on experience working in sales and technical office.

PERSONAL DATA

Nationality : Egyptian
Birth Date : 12/03/1985
Gender : Male
Marital Status : Married
Residence : Giza, Cairo

EDUCATION

: B. Sc. in Electrical Power Engineering, Banha University, 2008

LANGUAGES

Arabic : Native Language
English : Very Good

COMPUTER SKILLS

: Windows, MS Office (Word, Excel, Access, Power Point), Internet
: MS Frontpage
: AutoCAD 2D
: Visual Basic 6.0
: C ++

TRAINING COURSES AND CERTIFICATIONS

: AutoCAD 2D design (Cairo Academy).
: ICDL (Cairo Academy).
: Visual Basic 6.0 (Computech Center).
: C ++ (Computech Center).
: Internet (Computech Center).
: Sales & Marketing Skills Course, Mak. Center (2009).
: Low voltage Electrical Panel Manufacturing, Schneider (2010).
: AC/DC Drives Installation Course, Mechasol (2011).

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From Jan. 2015 till now
Employer : E-solar Company
Job title : Senior Sales & Marketing Engineer
Job Description : Responsible for Visits, New Clients, RFQs, Marketing Studies, Marketing Plans, Follow up in Governmental and Industrial Sectors and responsible for 4 Sales Representatives in End User Sector.

Dates : From Mar. 2013 till Dec. 2014
Employer : Pomec Company (Facility Management and Engineering Projects Company)
Job title : Assistant Sales & Marketing Manager in charge
Job Description : Responsible for Pomec Sales and Marketing Team, Work Tasks like: Visits, New Clients, RFQs, Marketing Studies, Marketing Plans, Follow up, ...etc. Money Target Achievement: Two years Maintenance Contract for Packline Company with 40000 LE Monthly beside supply electrical equipment especially in Automation and electrical panels with 300000 LE.

Dates : From Mar. 2011 till Mar. 2013
Employer : Mechasol Company
(YASKAWA (AC Drives, Servo Motor & Drive), PARKER (SSD or Euorotherm) (AC Drives, Servo Motor & Drive, Stepper & DC Motor and Drive), ABB Robotic) Agent in Egypt)
Job title : Sales & Technical Office Engineer
Job Description :

- Sales & Technical Office Engineer Tasks: before & after Sell, beside Drives Installation and Customers Payment Following).
- Fairs: I made three fairs with Mechasol: Handling 2012, Electrix 2012, Automation 2012 Fairs.
- Seminars: I made two seminars (Hawamdia Sugar Company, Red sea water station).
- Sample of my projects and orders with Mechasol:
 - Gasco Company AC Drives.
 - Toshiba Banha Company servo axis.
 - E-Methanex Company 220 KW Drive.
 - Hesni Textile AC and DC Drives and Motors.
 - Alex. Containers Company Crane Drive.
 - Suez Container Company Crane Drive.
 - Persil Henkel Company Servo Axis.
- Money Target Achievement: Supply AC and Servo Drives and Motors with total 1800000 LE in Industrial sector.
- My Data Base with Mechasol about 500 Clients by sectors: Textile, Wood, Metal, Marble, Containers, Supply companies.

Dates : From Dec. 2008 till Mar. 2011
Employer : TEBA Company (Engineering & Trading), Electrical Panel Manufacturer for Schneider & ABB
Job title : Technical Office & Sales Indoor Engineer
Job Description : Responsible for Panels Design, Technical Report Sheets, Sales & Calculation Sheets, Indoor sales tasks of low & medium voltage Electrical Panel Manufacturing.

General Skills:

- Good knowledge with Electrical Catalogues and Suppliers.
- Good Hand Work in low voltage panels, Drives and Motors Installation.