

**Commercial Manager / Materials & Procurement Manager**

Has about 40 years hands-on experience in the Execution of 16 Mega Projects (Thermal Power Plant (87 & 150 & 320 and 600MW Capacity), Gas Power Plant (25 & 50 and 100MW Capacity), Combined Cycle Power Plant (150MW Capacity), Wastewater Treatment Plant (100,000.00 Cu Mt /Hr), Liquidated Nature Gas, Oil and Gas Infrastructure Full Package).

**PERSONAL DATA**

Nationality : Egyptian  
Birth Date : 19/10/1954  
Gender : Male  
Marital Status : Married  
Residence : Cairo

**EDUCATION**

: Studied up to second year at Engineering College (Mechanical Department)  
: Studied up to second year at Commercial College

**LANGUAGES**

Arabic : Native Language  
English : Fluent  
Italian : Fair

**COMPUTER SKILLS**

: Windows, MS Office (Word, Excel, Access), Internet  
: Primavera

**CHRONOLOGICAL EXPERIENCE RECORD**

**Dates** : From Jun. 2005 till Apr. 2017  
**Employer** : Tadmur, DOHA - QATAR  
**Projects** : Oil & Gas, Infrastructure, Stadium and Building Projects:

- Building Categories - Summary of Project: AL ARABI Stadium, Qatar University, Qatar Foundation
- Oil and Gas: 3 Projects related to Instrumentation and Main Control Building as we as the Variable Speed System
- Infrastructure: WAKRA City, including Trenchless Tunnels, Micro Tunnels up to 2200mm Diameter, Injection Well 400m Depth, Water and Drainage Net, Supply and Drainage Pump House Infrastructure Project Phase 2

**Job title** : Commercial Manager  
**Job Description** :

- Procurement, Initiated from Project Drawings, Specification Project Schedule, Cost Analysis Reviewing and Matching the Standards, BSI, ASTM, NFP, etc.
- Issuing of Contract Documents, Analysis for the Prime Contract against the Update Status.
- Contract Administrators, for all the Subcontractors against the Prime Contract as well as the Subcontract / agreement.
- Claims, for the last 2 years I managed 3 Claims (1- Liquidated Damaged, 2- Discrepancies between feed Drawings and IFC rev.01 DWG Extra Equipment and Manpower, both with QP, 3- with Main Contractor Related Delay Occurred due to Project Design Change).

**Dates** : From Feb. 2004 till Jun. 2004  
**Employer** : SIEMENS / BECHTEL  
**Project** : LIQUIDATED NATURE GAS (Electrical Contract)  
**Job title** : Materials Manager and QUANTITY SURVEY  
**Job Description** :

- Follow up Project DWG.
- Assure materials availability, Issue Materials Requisition.
- Follow Project Schedule and Construction Continued Review and Submit the Monthly Billing.

**Dates** : From Oct. 2003 till Feb. 2004  
**Employer** : DSD  
**Project** : Cairo North GAS and Combined Cycle Power Plant  
**Job title** : Materials Manager and Quality Control  
**Job Description** : Matching Project Construction Schedule against Materials Required and Items Available assuring materials Quality Specification.

**Dates** : From Mar. 2000 till Apr. 2003  
**Employer** : ABB SUSA Inc  
**Project** : Build and Extension of Alexandria Waste Water Treatment Plant  
**Job title** : Procurement and Logistic Manager

**Dates** : From Aug. 1999 till Mar. 2000  
**Employer** : PEGESCO  
**Project** : 1st Boot, Sidi Krir Thermal Power Plant 2x325MW Capacity  
**Job title** : MATERIAL MANAGER

**Dates** : From Nov. 1997 till Aug. 1999  
**Employer** : El Sewedy  
**Job title** : Projects Control

**Dates** : From Dec. 1996 till Nov. 1997  
**Employer** : ABB SUSA INC

**Project** : Ayoun Mousa Thermal Power Plant (2x320MW)  
**Job title** : Procurement and Materials Manager  
**Job Description** :

- Prepare the Plan and Delivery Schedule in Order to: Furnish and Supply Plant with the Both Necessity, Technical Information and Materials for the Construction in according to Project Contract, P&ID, DWG., and the Certified Code (ASTM, ANSI, NFPA, ISO, ETC.).
- Evaluate Offers.
- Prepare and Issue the Purchase Order.

**Dates** : From Dec. 1995 till Dec. 1996  
**Employer** : ABB SUSA INC  
**Project** : Combined Cycle Power Plant (Warranty and Spare Parts)  
**Job title** : Materials Manager  
**Job Description** :

- Finalize Plan for Closing the Project Punch List Items.
- Deliver the Contract Spare Parts (7000, 000.00 \$).

**Dates** : From Sep. 1995 till Nov. 1995  
**Employer** : EBASCO (Project Consultant)  
**Project** : EI-Kureimat Thermal Power Plant (2x600MW)  
**Job title** : Contract Administrator  
**Job Description** :

- Review the Contractors Billing and Payment.
- Overview the Receiving of Materials in order to assure that the Work Progress hit the Schedule Planed, Assure that Subcontractor were Follow the Tender Documents...
- Run a Check for the Contractors Change Notice and Issue the Change Order...

**Dates** : From May 1992 till Aug. 1995  
**Employer** : ABB SUSA INC  
**Project** : Cairo South Combined Cycle Power Plant (150MW)  
**Job title** : Field Materials Manager  
**Job Description** :

- Encompassed all Site Materials Imported and Local.
- Review and Investigate Materials Purchase Order, Shipping Document, Insurance Policy and Claim (over short and damaged reports) Materials Storage control.
- Company Fixed Assets Depreciation.
- Procurement: Fulfill Site need of the Materials, Tools, Welding, Consumables, Additives and Spare Parts...
- Computer: Create Materials Code and supervise the Data Entry...

**Dates** : From May 1990 till May 1992  
**Employer** : ABB SUSA INC  
**Project** : Abu Rawash Waste Water Plant 100,000.00 cum./hr  
**Job title** : Warehouse Supervisor  
**Job Description** :

- Follow up all materials (Mechanical, Electric, Civil and Tools).
- POs, Shipping Document, Monthly Reports.

- Materials Stock, Stock Records Point....

**Dates** : From Jan. 1990 till May 1990  
**Employer** : IMPEREGILLO  
**Project** : ESNA New Barrage & Hydraulic Power Plant  
**Job title** : Procurement Manager  
**Job Description** : Site Purchasing Manager, Materials Code System.

**Dates** : From May 1987 till Dec. 1989  
**Employer** : SADELMI COGEPI / GENERAL ELECTRIC  
**Project** : TALKA Combined Cycle Power Plant  
**Job title** : Site Materials Control

**Dates** : From Jan. 1985 till May 1987  
**Employer** : SADELMI COGEPI  
**Project** : ATAKA Thermal Power Plant (2x150MW + 2x300MW)  
**Job title** : Materials Control  
**Job Description** :

- Control the Receiving and the Delivery of the Plant Materials.
- Materials have been supplied through 6 Companies: AT&T, HAMONSPELCO & SADELMI, SIEMENS, FOJI, STIEN INDUSTRI.
- Pipeline Materials take off.

**Dates** : From Jan. 1980 till Oct. 1982  
**Employer** : SADELMI COGEPI  
**Project** : Abu Sultan Thermal Power Plant 4x150MW  
**Job title** : Materials Man  
**Job Description** :

- Receiving the Plant Materials.
- Storage and Delivery.
- Materials Insurance and Claims.
- Materials Short & Damage Reports.

**Dates** : From Apr. 1979 till Jan. 1980  
**Employer** : SADELMI & General Electric  
**Project** : HELWAN Gas Power Plant 5x25MW  
**Job title** : Materials Control

**Dates** : From Dec. 1977 till Apr. 1979  
**Employer** : KAHROMICA & WESTINGHOUSE  
**Project** : Cairo West Thermal Power Plant 1x87MW  
**Job Description** :

- Erection Materials Expeditor.
- Pipeline Materials take off.
- Document Control...