107062-ELE-CMm-E-2018

Technical Sales Engineer

Holds a B. Sc. in Electrical Power & Machines Engineering and has about 2 years hands-on experience working in installation, maintenance and sales.

PERSONAL DATA

Nationality : Egyptian
Birth Date : Aug. 1994
Gender : Male
Marital Status : Single

Residence : Nasr City, Cairo

EDUCATION

B. Sc. in Electrical Power & Machines Engineering, Mansoura University,

2018

LANGUAGES

Arabic : Native Language

English : Fluent

COMPUTER SKILLS

: Windows, MS Office (Word, Excel, Power Point), Internet

: Autodesk AUTOCAD

: E-TAP power station

: DIALUX (interior)

: Siemens TIA Portal for PLC & HMI programming

: Automation Studio

: ASDA Soft (DELTA Servo-drive programming software)

TRAINING COURSES AND CERTIFICATIONS

: English grammar and conversation, British Teacher (3 weeks in Aug. 2016).

: MV & LV Power distribution & lighting systems design using (AutoCAD / E-TAP / DIALUX), EGYCET (48 hrs) (Oct. 2017).

: Light current systems design and configuration (Fire alarm / CCTV / Telephone / Satellite / TV / Sound / Access control / data network) systems (online) (2 weeks in Oct. 2019).

: Electrical classic control systems, EGYCET (24 hrs) (Oct. 2018).

: Siemens PLC & HMI Programming via TIA Portal, EGYCET (72 hrs) (Oct.

2018).

- : Motor drives, VFDs, stepper and servo drives (online) (4 weeks in Jan. 2018).
- : Industrial communication networks (online) (2 weeks in Feb. 2019).
- : Diesel gensets components and maintenance (online) (4 weeks in Sep. 2019).

Trainee / Internship program at Delta Chemical Industries, Talkha (Jun./Jul. 2019):

- Power, protection and control system (primary and secondary system) for:
 - MV 20MW grid-tied generator driven by a steam turbine.
 - MV Switchgear (11KV).
 - 11/0.4KV distribution transformers.
 - 66/11KV Power transformers.
 - LV main distribution boards.
- YOKOGAWA DCS layout.

Internship program at Local Power Distribution Company, Mansoura (Jun./Jul. 2017):

- Power distribution network layout.
- MV distributors operation (11KV).
- 11/0.4KV transformer installation.
- LV power cables installation.
- Electrical projects tendering and technical office (shop drawing and project documents preparation), DAR ELKAHRABA (Aug. 2020) (84 hrs).
- : Testing, commissioning and maintenance for MV, LV & earth systems (online) (Jun. 2020) (8 weeks).

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From Oct. 2019 till now Employer : ETA Electric, Giza

ETA ELECTRIC is the Egypt's exclusive agent of MERUS POWER, Finland, that is a European company specialized in power quality solutions e.g.:

- Active harmonic filter (AHF).
- Static synchronous compensator (STATCOM).
- Static VAR compensator (SVC).
- Uninterrupted power quality (UPQ).

Job title : Technical Sales Engineer

Job Description : Scope of work:

- Power quality auditing and solutions providing for relevant problems e.g. harmonic content, poor power factor, load three-phase imbalance, voltage instability, sag, swell, frequency flicker, etc.
- Testing, protective & corrective maintenance for power MV & LV networks and earth systems e.g.:
 - MV Distributors.
 - LV distribution and power factor panels.
 - Distribution transformers.
 - Earth pits and networks.

Tasks:

Sales:

- Lead survey and generation.
- Holding sales meetings and calls.
- Preparing presentations and catalogs.
- Pre-sales:
 - Collecting technical data and site survey.
 - Preparing technical and commercial proposals.
- Technical Office and implementation:
 - Engineering the assigned task.
 - Team leading to fulfill the assigned task.
- After sales:
 - Technical support.
 - Regular follow-up.

Dates From Oct. 2018 till Jun. 2019

Employer Simple Industrial Solutions Company (SIS), Mansoura

Job title Electrical Installation & Maintenance Engineer

Industrial-machines troubleshooting and maintenance (Plastic bags **Job Description** production line).

Electric motor drives (VFDs, DC and stepping drives Setting-up and wiring).

Temperature controllers Setting-up and wiring.

Voltage automatic regulators (stabilizers) design and manufacturing.

Electric motors (DC / AC / stepping) testing and rewinding induction motors.