

Holds a B. Sc. in Mechanical Production Engineering and has over 12 years experience in supply chain (planning, procurement and logistics), including 8 years in water and waste water treatment.

## **PERSONAL DATA**

Nationality : Egyptian  
Birth Date : 13/08/1981  
Gender : Male  
Marital Status : Married

## **EDUCATION**

: B. Sc. in Mechanical Production Engineering, Helwan University, 2004

## **LANGUAGES**

Arabic : Native Language  
English : Good

## **COMPUTER SKILLS**

: Windows, MS Office, Internet  
: SAP / INFOR / BAAN (ERP Systems)  
: MS Project 2003

## **TRAINING COURSES AND CERTIFICATIONS**

: Technical training for Seepex Pumps in Dubai (2011).  
: Technical training for Andritz water equipments in France (2011).  
: Certified logistics & supply chain management from American Institute of business & management (2009).  
: Managing supplier performance (2009).  
: Demand Forecast from American University in Cairo (2009).  
: ACE (Achieving competitive excellence) (2005).

## **CHRONOLOGICAL EXPERIENCE RECORD**

**Dates** : From Sep. 2018 till now  
**Employer** : Schneider Electric Egypt  
**Job title** : Material Flow Team Leader

**Job Description** : 

- Implementing effective sourcing strategies in line with business strategy ensuring that the supply base/suppliers have the capability and capacity to meet current and future business requirements.
- Execution of all material planning activities to fulfill and secure customer requisitions and forecast.
- Ensure on time delivery of customer orders to meet the OTDC and BOL Target.
- Issuing Purchase orders and follow up with supplier and logistics team to ensure on time delivery of materials.
- Manage and control inventory level by achieving minimum stock level and eliminate obsolete items.
- Daily follow up with local adaptation to ensure on time delivery of finished goods.

**Dates** : From Jan. 2017 till Aug. 2018

**Employer** : Egyptian German Air Treatment (EGAT GROUP)

**Job title** : Supply Chain Manager

**Job Description** : 

- Contribution in achieving company overall objective and responsible for maximizing supply chain efficiency and effectiveness in meeting the company demands.
- Manage all operations Of Business within the Supply Chain operations, (Purchase, Logistics Inbound/Outbound Processes, Planning, Warehousing Management).
- Manage day to day production status and balance stock.
- Manage KPIs and Monthly Performance.
- Devise ways for cost efficiency and reduce expenses.
- Research and source new suppliers for all product lines.

**Dates** : From Mar. 2008 till Nov. 2016

**Employer** : Metito Overseas UAE

**Job title** : Procurement Manager

**Job Description** : 

- Preparing procurement strategy of the projects, discuss the risks & opportunities with project manager to implement the best procedure.
- Managing the Procurement activities for the projects, including planning, Procurement budget, contracts terms and the purchase orders.
- Preparing specific terms and conditions for the bids, ensure the adequate suppliers of the required materials and send the tenders to the selected suppliers.
- Participate with the technical team and project manager to evaluate the offers technically and commercially.
- Negotiate suppliers for the best offers, finalize the deals and confirm the orders.
- Follow the expediting and the logistic team to ensure implementing the planning.
- Sourcing alternative items and update the approved suppliers list.

**Dates** : From Jan. 2007 till Feb. 2008

**Employer** : Jeddah Cables Company, KSA

**Job title** : Senior Material Planner

**Job Description** : 

- Planning & ordering all materials according to production plan as well as replacing damaged & shortage materials.
- Monitoring receiving reports, Issue vouchers, Transfer & Return reports.
- Issuance of daily, weekly & annual reports belongs to material planning to the top management.
- Requisition & maintain inventories of materials & supplies necessary to meet production demands.
- Identify all raw materials, equipment's & spare parts that are necessary for manufacturing of finished goods.
- Maintain an accurate track of the costs of material & planning schedules.
- Responsible for preparing inventory performance analysis (over stock, obsolete materials & slow moving).
- Comply with the company policies required to manage the inventory to achieve the targets using the most proper techniques.

**Dates** : From Sep. 2004 till Nov. 2006

**Employer** : Miraco Carrier for Air Conditioning, Abu Rawash Factory, Egypt

**Job title** : Production Planning Engineer

**Field of experience** : 

- Over 12 years experience of demonstrable and successful background in supply chain, developing effective business plans, broadening up client network and managing exceptional key account.
- Demonstrated competencies in directing all facets of procurement operations including but not limited with strategic planning, forecasting, preparing RFQ, negotiation, contract closeout, developing excellent vendors relations & maintaining contact data base.
- Excellent negotiation & presentation skills.
- Extensive experience in gulf market.
- High level of responsibility & team leadership.