

**106872-MEC-569EMOm-E-2016**  
**Port Technical Mechanical Engineer**

Holds a B. Sc. in Mechanical Engineering and has over 2 years hands-on experience working in technical office, operation, maintenance and sales.

## PERSONAL DATA

Nationality : Egyptian  
Birth Date : 05/07/1993  
Gender : Male  
Residence : Alexandria

## EDUCATION

- : B. Sc. in Mechanical Engineering, Arab Academy for Science, Technology and Maritime Transport, Alexandria, 2016
- : Secondary Education: Lycée La Liberte Francais d' Alexandria, Alexandria, 2011

## LANGUAGES

Arabic : Native Language  
English : Very Good  
French : Very Good

## COMPUTER SKILLS

- : Windows, MS Office (Word, Excel, Access, Power Point), Internet

## TRAINING COURSES AND CERTIFICATIONS

- : Workshop Engineering Certificate (Internship), Bavarian Auto Group Egypt, Alexandria (Egypt) (from Dec. 2016 till Jan. 2017):
  - Maintenance service for all BMW categories.
  - Fast Service.
  - Adjusting angles and blurring.
  - Repair and Maintain all old part for BMW cars.
- : Oil & Gas Skills "OGS", OGS (Petroleum Complex), Alexandria (Egypt) (Aug. 2015):
  - Pumps operation.
  - Selection.
  - Troubleshooting.
  - Maintenance.
- : Maintenance Engineering (Internship), Alexandria Petroleum Co., Alexandria (Egypt) (from Jul. till Sep. 2014).

- : Used Equipment Maintenance (Internship), Mantrac Caterpillar, Alexandria (Egypt) (from May till Jul. 2013):
  - Assembly & disassembly of CAT machines – several & types.
  - Assist in the repair of machines components.
  - CAT Diesel engine.
  - Hydraulic System.
  - Transmission.
  - Brakes & Electric System.

## CHRONOLOGICAL EXPERIENCE RECORD

- Dates** : From Feb. 2019 till now
- Employer** : Seapro Integrated Offshore Services
- Job title** : Port Technical Mechanical Engineer
- Job Description** :
- Coordinate repair and maintenance function furnished operating fleet to minimize loss of revenue and cost of repairs, Review repair request and compare request with previous work accomplished on ship concerned and similar vessels to determine that expenditures are economically sound.
  - Prepare recommendations for work, and initiate procurement of materials.
  - Inspect machinery, equipment, or draws up job specifications, and obtains bids from contractors or shipyards to perform repairs.
  - Maintain contact with contractors to ensure completion of work at minimum cost.
  - Investigate machinery casualties to determine cause, and advises ship's officers in methods of operation to prevent recurrence of casualty or maloperation.
  - Maintain records of engineering costs for each vessel, for example repairs, supplies, and personnel.
  - Repair all parts Diesel Engine, Hydraulic pump, generators (caterpillar, denyo and perkiness), pump of sea water, gas and fresh water, responsible for all equipment.
  - Responsible for dry dock for all vessel.
  - Operation Team Leader:
    - Drop core twice to get sand samples from Eldekhala port and Abo Airport.
    - Maintain barge 14 meter.
    - Maintain vessel 16 meter.
    - Maintain vessel 24 meter.
    - Maintain vessel 30 meter.
  - Marine Service Offshore:
    - Preparing Vessel to service platform 'Service Boat' Cargo Water pump, Cargo Gas pump, Crew Change, Cargo box and follow up at working with platform managements.
    - Preparing and operation vessel for marine survey, diving and offshore service.

- Dates** : From Aug. 2018 till Dec. 2018
- Employer** : Egyptian General Trade Co. (SECA), Cairo

- Job title** : Sales Mechanical Engineer
- Job Description** :
- Searching for new clients from Hotels and Hospital and clothes Factory.
  - Travelling to visit potential clients, Establishing new, and maintaining existing, relationships with customers, Managing and interpreting customer requirements.
  - Persuading clients that a product or service will best satisfy their needs.
  - Calculating client quotations, Negotiating tender and contract terms, Negotiating and closing sales by agreeing terms and conditions, Offering after-sales support services, Administering client accounts, Analyzing costs and sales, Preparing reports for head office, Meeting regular sales targets, Recording and maintaining client contact data.
  - Coordinating sales projects, Supporting marketing by attending trade shows, conferences and other marketing events.
  - Making technical presentations and demonstrating how a product will meet client needs, Providing pre-sales technical assistance and product education, Liaising with other members of the sales team and other technical experts, Solving client problems, Helping in the design of custom-made products, Providing training and producing support material for the sales team and Maintained all equipment sales.