

Holds a Bachelor in Commerce (Foreign Trade) and has over 10 years experience working in sales, business development and logistics.

PERSONAL DATA

Nationality : Egyptian
Birth Date : 25/04/1993
Gender : Male
Marital Status : Single
Residence : New Cairo City

EDUCATION

: Bachelor in Commerce (Foreign Trade), Higher Institute of Advanced Studies, 2015
: Secondary Education: El-Giza El-Kawmya School

LANGUAGES

Arabic : Native Language
English : Very Good

COMPUTER SKILLS

: Windows, MS Office (Word, Excel, Access, Power Point), Internet

TRAINING COURSES AND CERTIFICATIONS

: Certified in International Supply Chain Management from IPSCMI (USA).
: Certified International Trade, Shipping and Logistics from IPSCMI (USA).
: English Course in Cairo University, the course Material Aligns with the Cambridge University.

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From May 2022 till now
Employer : Egyptian Automotive & Trading Co. (Volkswagen & Audi)
Job title : Logistics Supervisor
Job Description :

- Handling all shipping process with our suppliers.
- Handling all shipping documents.
- Follow up with shipping companies to be aware by last update for the shipments.

- Check the situation of each shipment on NAFEZA system.
- Handling ACID.
- Handling form 4 with financial department.
- Handling All L/Cs process.

Dates : From Jun. 2020 till Apr. 2022
Employer : MM Group – MTI Automotive (Jaguar, Land Rover, Bentley, Maserati and Ducati)
Job title : Logistics Supervisor
Job Description :

- Handling all shipping process with our suppliers.
- Handling all shipping documents.
- Follow up with shipping companies to be aware by last update for the shipments.
- Handling form 4 with financial department.
- Handling landing cost for each shipment.

Dates : From Apr. 2019 till May 2020
Employer : A-part Bosch
Job title : Senior Logistics
Job Description :

- Handling all shipping process with our supplier.
- Handling all shipping documents.
- Follow up with shipping companies to be aware by last update for the shipments.
- Handling form 4 with financial department.
- Handling landing cost for each shipment.

Dates : From Sep. 2018 till Mar. 2019
Employer : Lloyds British
Job title : Supply Chain Supervisor
Job Description :

- Handling all shipping process with our suppliers.
- Handling all shipping documents.
- Follow up with shipping companies to be aware by last update for the shipments.
- Handling form 4 with financial department.
- Register all shipping costs on our system.

Dates : From Oct. 2017 till Sep. 2018
Employer : Aramex
Job title : E-Commerce Operation Specialist, act as Team Leader
Job Description :

- Handling all shipments (Pending & Out for delivery & Refused).
- Make random calls with customers who have refused the shipments to know the reason.
- Make an analysis for shipments which related to VIP accounts and inform all branches and outlets around Egypt.
- Make a report every quarter to know the number of shipments which has delivered, hold and returned to shipper.

Dates : From Jun. 2015 till Jun. 2016
Employer : Globelink Egypt
Job title : Sales Executive (Freight & Logistics Service)
Job Description :

- Calling customers & arrange meeting with them.
- Meeting with customers and introduce our company services.
- Sell our company services (FCL, LCL, Air freight, Inland freight, Custom clearance and Packing).
- Offer to customers best rates from all destinations in the world & follow up, negotiate rates.
- Follow up with operation team to be aware by last update for shipments.
- Follow up with customer to be aware by the ETA of his shipment.
- Register the details of each shipment on our company system.

Dates : From Oct. 2012 till Apr. 2015
Employer : Dubizzle
Job title : Business Development Specialist
Job Description :

- Travel within sales territory to meet prospects and customers.
- Monitor the company's industry competitors, new products and market conditions to understand a customer's specific needs.
- Work closely with Marketing department to help build the brand.