

Holds a B. Sc. in Special Chemistry and has over 9 years hands-on experience working as Technical Support Engineer and Sales Engineer.

PERSONAL DATA

Nationality : Egyptian
Birth Date : 16/06/1991
Gender : Male
Marital Status : Married
Residence : Currently KSA

EDUCATION

: B. Sc. in Special Chemistry, Kafr El-Sheikh University, 2013

LANGUAGES

Arabic : Native Language
English : Excellent

COMPUTER SKILLS

: Windows, MS Office (Word, Excel, Power Point), Internet

TRAINING COURSES AND CERTIFICATIONS

- : Training on Analytical chemistry, in Environmental Affairs Agency, Tanta (for 1 month).
- : Training in Amreya Petroleum Refinery Company (for 2 weeks).
- : Training and Work at Al-Hayah Medical Laboratories (for 2 months).
- : Workshop entitled Introduction to Nano science at Kafr El-Sheikh University (for 6 weeks).
- : Attending the Seminar entitled "Sugar Industry in Egypt" for 1 day at Intercontinental Hotel.
- : Attending the Seminar entitled "Japanese Production Management System" including (KAIZEN, TQM, 5S, and Toyota Production System) at National Research Center for 3 days.
- : Online Course on Data Analytics from Dorooob Electronic Platform.
- : Online Course on Professional Sales from Dorooob Electronic Platform.
- : Online Course on Selling by Specification and benefits from Dorooob Electronic Platform.
- : Online Course on Communication Skills from Edrak Electronic Platform.
- : Online Course on Customer Services from Edrak Electronic Platform.

- : Training Entitled Sales Project Program (SPP) at Jazeera Paints Institute at Abha City (for 80 hours).
- : Training on Floor Coating at Jazeera Paints Company Institute at Abha City (for 3 weeks).
- : Workshop at EIFS (Exterior Insulation Finishing System) at Jazeera Paints Institute at Abha City (for 3 weeks).

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From Jan. 2020 till now
Employer : Jazeera Paints Company
Job title : Senior Sales Engineer
Job Description : Responsible for the Sales of Protective Coatings, Coil & Can Coating, Fire Rated Paints, Epoxy Flooring, Tank Lining and Insulation Solutions.

Dates : From Jan. 2018 till Dec. 2019
Employer : Generation Chemicals Est
Job title : Direct Sales Engineer
Job Description : Responsible for the direct sales of Paints Raw materials.

Dates : From Apr. 2016 till Dec. 2017
Employer : May Trade Company - agent of BASF for Electrodeposition Materials and Henkel for Pretreatment Materials
Job title : Technical Support Engineer
Job Description : Responsible for following up the chemicals of Pre-treatment and Electrodeposition Bathes at Automotive factories such as General Motors and Nissan.

Dates : From Jun. 2013 till Mar. 2016
Employer : Global Tech Company
Job title : Marketing & Sales Representative
Job Description : I was serving the Companies which are working in Chemicals, Fertilizers and Petrochemicals fields in (Chemical Material, High Steam Boilers, Heat Exchanger, lined Pumps and Valves, FRP/Thermoplastic lining Pipes, Fittings, and Vessels, and Graphite Machined Parts).

Skills:

- Mini Company - 5S Standard - SOP - 7 Waste Elimination - Problem Solving.
- Preparing Tenders & Quotations.
- Dealing with CRM and SAP Systems.
- Have Sales & Marketing Skills.