

Holds a B. Sc. in Mechatronics Engineering and has over 3 years experience working in the medical device industry.

## **PERSONAL DATA**

Nationality : Egyptian  
Birth Date : 22/03/1992  
Gender : Male  
Marital Status : Married  
Residence : Assiut

## **EDUCATION**

: B. Sc. in Mechatronics Engineering, Assiut University, 2017  
: El Zarabi Secondary School, 2010

## **LANGUAGES**

Arabic : Native Language  
English : Good  
French : Fair

## **COMPUTER SKILLS**

: Windows, MS Office (Word, Excel, Power Point), Internet  
: MS FrontPage  
: Photoshop  
: Camtasia Studio  
: TIA Portal: PLC programming (Special Program for Siemens)  
: InduSoft: SCADA and HMI programming  
: Solid Works: Design and Drawing parts and bodies  
: Matlab: Interactive programming for numerical computation  
: Automation Studio: Design Hydraulic and Pneumatic systems  
: Visual Studio: C++  
: LabView  
: Proteus: Design Electric Circuits  
: CNC Simulator: Writing G-Code

## TRAINING COURSES AND CERTIFICATIONS

- : Training for more than two months in factories of International Company for medical necessities (ICO) (2013):
  - Communicate and deal with workers and employees and learn how to work in factories.
  - Learned how some parts of the machines were changed and maintained.

## CHRONOLOGICAL EXPERIENCE RECORD

- Dates** : From Jul. 2019 till now
- Employer** : El-Ezabi Medical Co.
- Job title** : Biomedical Engineer
- Job Description** :
  - Maintenance the equipment and devices.
  - Make demo by device for the client.
  - Install the equipment.
  - Train the clients on the equipment.
  - The devices are Sonar Chison, X-Ray Control X, Portable X-Ray Poskam, Panorama 2D and 3D Genoray, Ventilator Utas, Ophthalmology Medzis and Mediworks, ECG BTL and other devices.

- Dates** : From Jan. 2018 till Jul. 2019
- Employer** : Biotec Co.
- Job title** : Biomedical & Sales Engineer
- Job Description** :
  - Maintenance the equipment and devices (laboratory equipment).
  - Install the equipment (laboratory equipment CBC and Chemistry analyzers Electrolyte).
  - Train the clients on the equipment.
  - Responsible for sales from beginning to end and installation of the device for the customer.
  - Visit customers without guidance and bring in new customers.
  - Deal with the client in all financial and technical transactions.
  - Looking for new clients.
  - Collect the money from the customers and deposit it to the bank account of the company.
  - Deal with laboratories owned by people.
  - Deal with hospitals and government agencies.
  - Represent the company in tenders.
  - Have achieved sales although the equipment we sell is Egyptian and local industry compared to other companies and other equipment.
  - Represent the company in everything in my area as I was told I am the owner of the company, the company manager, sales manager and maintenance manager in my two regions. There is no employee else me in Assiut.
  - Communicate with my managers through phone, whatsapp and email and send periodic reports to them on the progress of work.