104470-ADM-9A-2005

Unit Manager (Insurance)

Holds a Bachelor in Computer Science and has about 17 years hands-on experience working in administration field.

PERSONAL DATA

Nationality : Egyptian Birth Date : 25/10/1982

Gender : Male
Marital Status : Married
Residence : Giza, Cairo

EDUCATION

: Bachelor in Computer Science, Higher Technological Institute (HTI), 2005

LANGUAGES

Arabic : Native Language

English : Very Good

COMPUTER SKILLS

: Windows, MS Office, Internet

HR systems software

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From Nov. 2021 till now

Employer : MetLife Egypt

Job title : Unit Manager (Insurance)

Job Description : • Ensure sales agents have the necessary support systems to assist them

deliver their budgets.

· Implementing tools and systems to manage time, activities and desired

results.

Implementing training programs to support skill development and

competence.

Effective monitoring and evaluation of the sales agents.

· Careful planning to identify and manage unit goals.

Setting out relevant plans for the unit.

Recruit and retention of sales agents.

Dates : From Oct. 2019 till Oct. 2021

Employer : Radio Talaat **Job title** : Branch Manager

Job Description

• Bring out the best of branch's personnel by providing training, coaching, development and motivation.

- Adhere to high ethical standards, and comply with all regulations/applicable laws.
- Network to improve the presence and reputation of the branch and company.
- Ensuring all operations are carried on in an appropriate, cost-effective way.
- Address customer and employee satisfaction issues promptly.
- Planning for growth and cost optimization across the country.
- Formulating strategic and operational objectives.
- Managing relations and cross-functional tasks.
- Reporting & Analysis.

Dates : From Mar. 2017 till Sep. 2019
Employer : Ahmed El Sallab Company
Job title : HR & Administration Manager

Job Description

- Managing company staff, including coordinating and supporting the recruitment process.
- Overseeing and managing the performance appraisal system that drives high performance.
- Create a compensation strategy for all employees based on market research and pay surveys; keeps the strategy up to date.
- Monitoring the facility to ensure that it remains clean, safe, secure, and well maintained.
- Projecting and maintaining all administrative affairs, department coordination, and budget expenses.
- Preparing and reviewing operational reports and schedules to ensure accuracy and efficiency.
- Planning, administering and controlling budgets for contracts, equipment, and supplies.
- Identifying staff development and training needs and ensuring that training is obtained.
- Executing plans, policies, and programs in business and financial affairs.
- Developing budget recommendations for operating expenditures and/or capital outlay, personal services, equipment, and materials, and maintaining revenue as high as possible.
- Overseeing construction and renovation projects to improve efficiency and to ensure that facilities meet environmental, health, and security standards, and comply with governmental regulations.
- Finalizing legal contracts and documents of the premises with the coordination of the Legal Affairs Department.
- Following up on insurance documents of vehicles and buildings with the assistance of the Financial Department.
- Disseminating utility expenses and reviewing them (telephone, gasoline, electricity, water, etc.).
- Conferring with department heads to arrange for vehicles inspection,

- service, or repair.
- Responsible for all issues related to postage and courier (dealing with couriers, setting agreements after negotiations, etc.).
- Contracting with outside suppliers to provide employee services, such as canteen, transportation, security, and cleaning.
- Achieving financial objectives by anticipating requirements; submitting information for budget preparation; scheduling expenditures; monitoring costs; analyzing variances.
- Managing the whole fleet function; this includes the drivers and the routes of company buses.
- Managing Secretaries, Operators, Runners, Messengers, Receptions, Drivers, and Warehouses.
- Conferring with governmental agencies to coordinate safety and other traffic programs.

Dates : From Aug. 2015 till Feb. 2017

Employer: HAMA Film Productions, Media Production - Egypt

Job title : Administration Supervisor

Job Description : • Planning and coordinating administrative procedures and systems and

devising ways to streamline processes.Recruiting and training personnel and allocating responsibilities and

office space.

 Assessing staff performance and providing coaching and guidance to ensure maximum efficiency.

- Ensuring the smooth and adequate flow of information within the company to facilitate other business operations.
- Managing schedules and deadlines.
- Monitoring inventory of office supplies and the purchasing of new material with attention to budgetary constraints.
- Monitoring costs and expenses to assist in budget preparation.
- Overseeing facilities services, maintenance activities, and tradespersons (e.g. electricians).
- Organizing and supervising other office activities (recycling, renovations, event planning, etc.).
- Ensuring operations adhere to policies and regulations.
- Keeping abreast with all organizational changes and business developments.

Dates : From Feb. 2007 till Jul. 2015

Employer: Kuwait Occupational Standards, Assessment & Certification Center

(KOSAC), Governmental & Public Sector – Kuwait

Job title : Office Manager

Job Description: • Assigning and monitoring clerical, administrative, and secretarial responsibilities and tasks among office staff.

 Regulation and supervision of all administrative activities which facilitates flow and functioning action office more public.

- Ordering and coordination and preparation of conferences, meetings, appointments, and business trips.
- Ensuring furniture, supplies & equipment for the office.
- Dealing with mail, and e-mail.

- Preparing reports and correspondence.
- Supervising administrative crew and secretarial, and controlling size pressure and the rate of labor.
- Linking between members of team administration (supreme committee and managers).
- Reserving subjective records important documents to the director.
- Presiding some meetings, the scheduled meetings of the administration.
- Dealing with complaints rose from the outside.
- Debating general problems with administrative crew.
- Reviewing office performance.
- Ensuring progress of work in a professional manner effectively.
- Organizing orientation and training of new staff members.
- Coaching and disciplining office staff.
- Ensuring filing systems are maintained and current.
- Ensuring security and confidentiality of data.
- Designing and implementing office policies and procedures.
- Implementing procedural and policy changes to improve operational efficiency.
- Preparing operational reports and schedules to ensure efficiency.

Dates : From Mar. 2006 till Jan. 2007

Employer : Kuwait News Agency (KUNA) – Kuwait

Job title : Document Controller

Job Description

- Interpreting, compiling, sorting, and verifying accuracy of pertinent news data to be entered/received from the document management system, email or fax ensuring completeness and adherence to department procedures.
- Verifying screen format to detect errors, and proofread new entries in the news database for accuracy, completeness and adherence to department procedures.
- Maintaining confidentiality around sensitive information and terms of agreement.
- Retrieve files as requested by employees and clients.
- Conducting regular reviews and document audits.
- Maintaining logs of activities and completed work.

Dates : From Oct. 2005 till Feb. 2006

Employer : Kuwait News Agency (KUNA) – Kuwait

Job title : Executive Secretary

Job Description : • Welcomin

- Welcoming guests, arranging appointments, and adjusting the picture from different contact with visitors and customers.
 - Ensuring necessary arrangements for all acts of the general director.
- Ensuring pensions housing, visits, and the reception for guests of the managers.
- Managing the calendar of the general director.
- Preparing the system of archiving paper and email.
- Contracting with international companies that need work.