102392-TLC-7CEM-E-2009

Radio & Transmission Networks Presales Team Leader

Holds a B. Sc. in Electronics & Communication Engineering and has about 14 years experience working as Radio & Optical Transmission Engineer. Skilled in Microwave, Optical Fiber, PDH, SDH, OTN, DWDM, Ethernet, Radio, Network Routing and Switching.

PERSONAL DATA

Nationality : Egyptian Birth Date : 15/06/1987

Gender : Male Marital Status : Married

Residence : Ain Shams, Cairo

EDUCATION

B. Sc. in Electronics & Communication Engineering, Ain Shams University,

2009

LANGUAGES

Arabic : Native Language

English : Very Good

COMPUTER SKILLS

: Windows, MS Office, Internet

: Linux (RHEL, SUSE)

: VMware

TRAINING COURSES AND CERTIFICATIONS

: HCIA-Transmission License / Certification, Huawei Technologies Co. Ltd. (Valid Through: Apr 17, 2025).

: Light Current Systems, Jelecom (Oct. – Dec. 2020).

: SPO 1400, SOEM, IPTNMS R16, Ericsson Italy (Apr. 2019).

: Mini link TN R4, Ericsson Egypt (Jul. 2011).

: CFOT (Fiber Optic Technician), HitekNOFAL (Mar. 2011).

: 2G/3G, 2G optimization, Legend Technology (Sep. – Dec. 2010).

: CCNA Routing and Switching, ICT (Jun. – Sep. 2010).

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From Mar. 2023 till now

Employer : Summit Technology Solution, Cairo

Job title : Radio & Transmission Networks Presales Team Leader

Job Description : • Solution HLD/LLD (Link Budget, DCN, Capacity, Protection

scheme.....).

Meeting with clients to discuss their hardware and software needs.

• Drafting and delivering presentations on targeted products.

• Supporting the sales team with all technical-related queries.

 Create and maintain customer relationships over the project life cycle and provide consultant support for technical evolutions and best practices.

- Technical product/solution troubleshooting and assisting in technical resolution or workaround definition.
- Solution integration and configuration.
- Preparing system presentation for Radio and transmission systems.
- Reviewing technical requirements for compliance, efficiency, and standardization.
- Conducting meetings with site Engineering teams and summarizing all types of comments received from a consultant.
- Responsible for validating all drawings and material submittals and getting approvals from the project consultant.
- Developing Integrated System designs that meet the project requirements and specifications.
- Developing system architecture schematics and a detailed design specifying the equipment and materials to be utilized within the solution in order to meet the client's operational requirements.
- Negotiate the pricing with the vendor.
- Opening new channels with foreign companies to obtain prices and technical data.

Dates : From Jan. 2019 till Mar. 2023

Employer : Summit Technology Solution, Cairo

Job title : Network Transmission Team Leader

Job Description : • Receive & handle all day-to-day activities acting rapidly with customer

requests.

 Make sure that Customer complaints or requests get solved from the first time.

• Adhering to a project action plan, schedule, needed teams, tools, materials supply, and transportation.

Calculate the cost & revenue for each job (Cost Control).

Dates : From Aug. 2015 till Jan. 2019

Employer : Summit Technology Solution, CairoJob title : Senior Network Transmission Engineer

Job Description : • Implementation of Transport network for more than Enterprise service

provider (GASCO, SCA, GI) with more than 200 transmission nodes

(PDH, SDH and ETH):

- Ericsson/ Service on Element Manager (SOEM), MINI-LINK TN, SPO 1400.
- Ericsson/ IP Transport NMS (IPTNMS-C/P), MINI-LINK TN, SPO 1400.
- Key Mile/ Service on XMP (SOX), XMP-1.
- Key Mile/ Universal Network Element Manager (UNEM), XMC25.
- Ensure Services delivery to different customers:
 - ❖ Voice Circuits (64Kbps).
 - E1/E3 Circuits.
 - ❖ STM-1/4/16/64 SDH Circuits.
 - Ethernet over PDH (EOP).
 - Ethernet over SDH (EOS).
 - ❖ E-LINE and E-LAN up to 10G.
- Guarantee service quality and bandwidth via CIR/EIR and Cos.
- Ensure network reliability/availability via Protection schemes (MSP, SNCP, MS-SPRING, LAG, ERP, STP).
- Installing, commissioning and maintenance of:
 - Ericsson MINI-LINK TN:
 - Antenna size: 1.2 MT, 1.8 MT and 2.4 MT.
 - Radio protection: 1+0, 1+1 and 2+2 (XPIC).
 - Diversity: Space and frequency.
 - ❖ XMP-1, XMC25 and SPO1400.
 - ❖ Management servers (SOX, UNEM, SOEM, IPTNMS).
- Performing all IFAT and SAT Procedures with all required testing tools (Power Meter, Laser source, E1 Tester, and Ethernet Analyzer).
- Implementation of LTE 4G network for New Capital Presidential Palace:
 - AutoCAD drawings review (Design, Shop drawings, As built, RCP) and approval with consultants.
 - Installing of Huawei LTE IBS (Indoor Building system) (Feeders, Splitters, Couplers, Antennas.....) Test feeders VSWR using site master.

Dates : From May 2013 till Jul. 2015

Employer : Premium Services & Technology, Cairo

Job title : Microwave Transmission Project Coordinator (Vodafone Operator)

Job Description: • Adhering to a project action plan, schedule, needed teams, tools, materials supply, and transportation.

Receive & handle all day-to-day activities acting rapidly with customer

 Receive & nandle all day-to-day activities acting rapidly with customer requests.

Calculate the cost & revenue for each job (Cost Control).

Dates : From Apr. 2011 till May 2013

Employer : Ericsson Egypt Ltd.

Job title : Field Maintenance Engineer (Etisalat 3rd Operator)

Job Description: Testing and troubleshooting of:

Microwave links (Ericsson MINI-LINK TN 2p, 6p, and 20p).

• 2G/3G Cabinets (Ericsson, Huawei, and ZTE).

Dates : From Sep. 2010 till Apr. 2011

Employer : HitekNOFAL **Job title** : FTTx Engineer

Job Description: • Design of LAN (copper & fiber) and FTTx networks.

Implementation of CAIRO METRO (LINE I & II) structured cabling

(Copper + Fiber).

Dates : From Dec. 2009 till Sep. 2010Employer : Sigma Engineering, CairoJob title : Maintenance Engineer

Job Description : Installing, Commissioning and repairing UPS systems (GE and Chloride

brands).