

Holds a B. Sc. in Civil Engineering and has gained experience in design and sales.

PERSONAL DATA

Nationality : Egyptian
Birth Date : 02/09/1995
Gender : Male
Residence : Shoubra, Cairo

EDUCATION

: B. Sc. in Civil Engineering, Science Valley Academy – Obour City, 2021

LANGUAGES

Arabic : Native Language
English : Good

COMPUTER SKILLS

: Windows, MS Office, Internet
: AutoCAD

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From Oct. 2020 till May 2021 (during education)
Employer : Own Job, Cairo
Job title : Architectural Designer
Job Description :

- Advised clients on issues and options negatively affecting completion dates and suggested ways to keep project under budget.
- Consulted with clients to determine functional and spatial requirements of new structure.
- Managed difficult customers with poise, compassion and support and resolved issues efficiently.

Dates : From Apr. 2019 till Aug. 2020 (during education)
Employer : Sherwal, Cairo
Job title : Sales Manager
Job Description :

- Handled all customer relations issues pleasantly, enabling quick resolution and client satisfaction.
- Organized promotional events and interacted with community to increase sales volume.

- Identified, hired and trained highly-qualified staff by teaching best practices, procedures and sales strategies.

Dates : From Aug. 2018 till Jan. 2019 (during education)
Employer : Okaidi, Cairo
Job title : Sales Manager
Job Description :

- Created effective strategies to target new markets after researching and analyzing competitor behavior.
- Coached employees in successful selling methods and encouraged cross-selling to drive revenue.
- Improved sales processes to streamline customer acquisition and onboarding strategies.

Dates : From Apr. 2017 till Feb. 2018 (during education)
Employer : Ice Pan, Cairo
Job title : Sales Assistant
Job Description :

- Accepted and processed product returns.
- Fielded customer questions to provide information about products, availability and pricing.