

Holds a B. Sc. in Electrical Power Engineering and has about 9 months experience working as Technical Sales Engineer.

## **PERSONAL DATA**

Nationality : Egyptian  
Gender : Female  
Marital Status : Single  
Residence : Nasr City, Cairo

## **EDUCATION**

: B. Sc. in Electrical Power Engineering, El Shorouk Academy, 2020

## **LANGUAGES**

Arabic : Native Language  
English : Very Good

## **COMPUTER SKILLS**

: Windows, MS Office (Word, Excel), Internet  
: AutoCAD  
: Revit  
: ETAP  
: Dialux  
: Dialux Evo  
: Shop drawing  
: Matlab

## **TRAINING COURSES AND CERTIFICATIONS**

: Training at Cairo Airport Company.  
: APE Distribution course.  
: Training at Delta Egypt for Lighting.  
: Training at Siraj Lighting.  
: Training at Schneider.  
: Distribution at HA Consulting Group.  
: Training at North Cairo Electricity Distribution Company.  
: Training at 3Brothers.

- : Training at Memico.
- : Classic Control, PLC, SCADA & HDMI at HA Consulting Group.

## **CHRONOLOGICAL EXPERIENCE RECORD**

- Dates** : From Jun. 2020 till now
- Employer** : Al Andalus Electrical Solutions
- Job title** : Technical Sales Engineer
- Job Description** :
- Visit potential clients in the designated area as planned on a daily basis.
  - Develop relationships with new and existing customers and Provide information to maximize sales volume.
  - Promoting the electrical products of the company.
  - Provide pre-sales technical assistance and product education.
  - Able to supervise on installation on site.
  - Writing Quotations & submittal, Reading BOQ.
  - Generate new sales to meet sales targets.
  - Make technical presentations to demonstrate how our products can fulfill customer needs.
  - Keep Customers' contacts updated on the system.
  - Lead team of installation on-site & communicates with the consultant Job Requirements.