# 100458-ELE-m-E-2019

# Technical Sales Engineer

Holds a B. Sc. in Electrical Power & Machines Engineering and has about 1 year experience working as Technical Sales Engineer.

#### PERSONAL DATA

Nationality : Egyptian
Birth Date : 27/10/1996
Gender : Female
Marital Status : Single
Residence : Giza, Cairo

#### **EDUCATION**

B. Sc. in Electrical Power & Machines Engineering, Helwan University, 2019

#### LANGUAGES

Arabic : Native Language

English : Very Good

### COMPUTER SKILLS

: Windows, MS Office (Word, Excel, Power Point), Internet

: Matlab - AutoCAD - Multisim - Dialux - ETAP - Proteus

### TRAINING COURSES AND CERTIFICATIONS

: Control workshop, IEEE HSB (2016).

: Classic Control Course, Pixels (2016).

Power System Distribution, ISI Academy (2018).

Energy University Competition (2019).

Fundamentals of sales management, Almentor.net (2019).

: Internships at:

- Schneider Electric (summer 2019): Knowing about Low and Medium voltage Switchgear - C.B types and selection - Earthing systems.
- South Cairo Electricity Distribution Company (summer 2018): Knowing about Feeding systems - Protection Systems - Smart Electricity Meters.
- Egypt Cable Company Beni Suef (summer 2018): Knowing about overhead conductors – low, medium and High voltage cables – cables Insulation.
- El Nasr Transformer and Electrical Product (ELMACO) (summer 2017):
   Knowing about Power Transformer and Distribution Transformer.

- Network Training Center Egyptian Electricity Transmission Company (summer 2017): Knowing about Substation operation and components.
- New and Renewable Energy Authority (summer 2017): Knowing about Renewable energy - Wind energy - P.V technologies - Solar thermal technologies - Energy Conversion.

#### CHRONOLOGICAL EXPERIENCE RECORD

Dates : From Sep. 2019 till now

**Employer** : PGS (Power Generator System)

Job title : Technical Sales Engineer

Job Description : Responsible for build and promote strong, long-lasting customer

relationships, solve problems and client inquiries where needed, make ongoing field visits to the area to find opportunities for sales, gathering market and customer information, prepare material technical submittals and cover all consultant comments, negotiating projects and contract terms and

conditions.