

Holds a B. Sc. in Electronics & Communications Engineering and has over 12 years hands-on experience working as Planning Engineer, Account Manager, Project Manager and Consultant.

PERSONAL DATA

Nationality : Egyptian
Birth Date : 09/11/1979
Gender : Male
Marital Status : Single
Residence : Heliopolis, Cairo

EDUCATION

: B. Sc. in Electronics & Communications Engineering, Higher Technological Institute
: Secondary Education: St. Fatima Language School, 1997

LANGUAGES

Arabic : Native Language
English : Very Good

COMPUTER SKILLS

: Windows, MS Office, Internet
: MS Project
: Matlab
: AutoCAD
: Oracle SQL

TRAINING COURSES AND CERTIFICATIONS

: PMP, Canadian University in Cairo.
: Android Development, Russian Cultural Center.
: Oracle SQL & PLSQL, Compu me.
: Advanced Mobile Package - 4G, Syndicate of Engineers.
: GSM advanced course, Jeilecom.
: PBX advanced course, Jeilecom.
: VOIP & IP-PBX Advanced Course, Jeilecom.
: Introduction to advanced communication system, Jeilecom.

- : Fire Alarm - Sound systems, Jelecom.
- : Networks and Light current, Jelecom.
- : Trainings at:
 - Panasonic, Egypt (from Jun. till Sep. 2008).
 - Egyptian Radio & TV Union, Egypt (from Jun. till Sep. 2007).
 - Edmurt Telecom, Russia (from Jun. till Sep. 2002).

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From 2018 till 2019
Employer : REMAX
Job title : Real Estate Consultant

Dates : From 2014 till 2018
Employer : Integrated Solutions
Job title : Project Manager

Dates : From 2011 till 2014
Employer : Integrated Solutions
Job title : Account Manager

Dates : From 2007 till 2010
Employer : Net-Wise
Job title : Planning Engineer

Dates : From 2007 till 2018
Employer : Original
Job title : Founder

Skills:

- Android Development.
- CCTV & Security systems.
- Home Automation.
- Solar Systems.
- IOT.
- Real Estate.

Field of experience : • Project Manager:

- Using the Solution and Impact analysis documents to plan the project timelines E2E.
- Collecting the efforts and delivery dates from different stakeholders.
- Following up with QA and Development.
- Managing the project's scope, UAT and production deployments.
- Mitigating the projects risks.
- Arranging for a periodic meeting to align different teams and

- monitoring the project timelines/progress.
- Handling Communication with the Vendors and Business team.
- Providing the Management with weekly reports for the project status/progress.
- Accomplish the project in time.
- Planning Engineer:
 - Managing and handling the most appropriate engineering techniques and sequences of activities for each project stage.
 - Drawing plans; using specialized design software packages.
 - Ensuring plans meet the client's specifications.
 - Making estimations for timelines and costs.
 - Supervising the project at all stages and providing solutions to problems.
 - Collaborating with site managers, surveyors, engineers, site worker and other professionals.
 - Organizing the transportation of materials.
 - Ensuring procedures are carried out safely.
- Account Manager:
 - Responsible for all activities related to accounts in the company.
 - Looking after the company relationships with customers and clients, From building relationships to maintaining the existing ones.
 - Maximizing company profit by means of negotiation.
 - Client satisfaction.
 - And more different tasks according to the situation.
- Founder – Security systems, Home automation and Solar systems Company:
 - Handling dealing and communication with wholesale Merchants to get good deal.
 - Offering our products to the customers and guiding them to the best solution that it can fit their needs and budget.
 - Managing the installation team along by the Customers' location surveys.
 - Handling Social Media marketing for our new products and offers.
 - Reading and learning about the new technologies in Home automation and solar powered system.
 - Managing Sales, Technical, Marketing teams and financial department.