100197-ELE-m-E-2019
Sales Specialist

Holds a B. Sc. in Energy & Renewable Energy and has about 3 years hands-on experience working in sales and negotiations.

PERSONAL DATA

Nationality	:	Egyptian
Birth Date	:	01/12/1995
Gender	:	Male
Residence	:	Cairo

EDUCATION

: B. Sc. in Energy & Renewable Energy, Ain Shams University, 2019

LANGUAGES

Arabic	:	Native Language
English	:	Fluent
French	:	Fair

COMPUTER SKILLS

: Windows, MS Office (Word, Excel, Power Point), Internet
: Dialux Lighting Distribution
: PVSYST
: Matlab & Simulink
: Autodesk AutoCAD
: Autodesk Revit
: Ecodial earthling and electrical design simulation
: RELUX
: ETAP

TRAINING COURSES AND CERTIFICATIONS

: Basics of automation "PLC" Programmable logic control, Schneider Electric.
: Earthling systems & Ecodial, Schneider Electric.
: KNX & Home automation, Schneider Electric.
: Low voltage, Schneider Electric.
: Motor starting, Drives & Harmonics, Schneider Electric.
: Visit to APEC, Cairo.

: Full Solar Energy Course: Grid-tied & off-grid systems design & installation, street lighting & pumping systems using simulation programs pvsol, pvsyst, Dialux.

: Electrical Network Design Diploma (Schneider Electric & I-hub): Cable Sizing, Circuit Breakers selection, over-load & short circuit protection Fuses, Switchgears, Relays.

: Electrical power distribution & light current systems course (AutoCAD, Dialux, Relux, Etap software): Lighting Systems Design, Power System Design, Light Current System Design, Earthing Design, (BOQ) Bill of Quantities.

: Intern as Energy Engineer at Schneider Electric, Cairo (Jun. 2016 – Jul. 2018).

CHRONOLOGICAL EXPERIENCE RECORD

Dates : From Jun. 2017 till now

Employer : Handtools & Hardware Exporting Company

Job title : Sales Specialist & Negotiations

Job Description : Targeting customers at Egyptian market & negotiations with Chinese suppliers.

Skills:

- Grid Tied Systems & Off-grid Systems.
- PV Components & System Protection.
- Marketing and Sales.
- Pv sol solar installation simulation.